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**Conference – 5th July 2018**  
**from 09.00 am to 01.00 pm**  
**Kardinal König Haus**  
**Kardinal-König-Platz**  
**1130 Vienna**

## **International Job Broker Conference**



## Introduction

Outcome in terms of successful and sustainable placements becomes increasingly important as performance indicator for measures of active labour market policy (ALMP) across Europe resulting in outcome orientated contracting of providers of ALMP measures.

These new challenge forces providers to rethink their services as well as traditional job roles of Job Agents (ArbeitsvermittlerInnen) and Counsellors (BeraterInnen) & Trainers. In this situation a new occupational role emerged.

Under the headline "Job Broker" we will look at this new role and understanding of Job Brokering service and define a job profile, that merges the traditional roles of Job Agents and Counsellors.

In this conference Richard Parkes will illuminate transitions in labour market policy that led to emergence of this new occupational profile. Soffia Gísladóttir from Iceland will show us how a Job Broker training was implemented in Iceland. Marta Rojas-Pineda from EURES Austria will inform us about activities of EURES and will give us an Outlook on new developments around EURES in the next years. Eventually we will take a look at different forms of Job Brokering in different contexts and countries.

The conference will be devoted to the following aspects:

- An occupational profile for "Job Brokers" in EU
- "Job Broker" trainings across Europe
- An insight in the activities of EURES
- Innovative Job Brokering activities
- Kick-Off for a European Network of Job Brokers

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## Conference Programme

08.30-09.00	<p><b>Registration and welcome coffee</b></p> <p>Facilitation of the conference: <i>Andrea Egger-Subotitsch &amp; Martin Stark (abif)</i></p> <p>Welcome words: <i>Heid Blaschek, Chairwoman of Personnel Service Providers WKW</i></p>
09.00-09.30	<p><b>Key Note:</b> Current developments in Job Brokering in frame of active labour market policy in UK <i>Richard Parkes; Rinova Ltd., United Kingdom</i></p>
09.30-10.00	<p><b>Key Note:</b> The Job Broker Project and it's implementation in Iceland <i>Soffia Gisladdottir, VSTM, Iceland</i></p>
10:00-10:30	<p><b>Key Note:</b> The EURES network – Job Brokering at EU-Level <i>Martha Rojas-Pineda, AMS Österreich</i></p>
10:30-11:10	<p><b>Coffee, pastries &amp; networking – Kick off for European Network of Job Brokers</b></p> <p>Meet and Greet with Job Brokers from Austria, Cyprus, Iceland, Italy, Greece, Germany, Spain and UK</p>
11.10-12:45	<p><b>Practice talk &amp; discussion: Job Brokering in different contexts</b></p> <ul style="list-style-type: none"> <li>• Mentoring for Migrants – Vinzenz Girardi (ÖIF)</li> <li>• Job Brokering in Berlin – Reiner Aster (gsub, Berlin, Germany)</li> <li>• Job Brokering for rehabilitants – Michael Mandl (BBRZ)</li> <li>• Commercial Job Brokering and leased labour in Austria – Michel Verdood (Randstad Austria)</li> </ul>
12:45-13:00	<p><b>Closing of the Conference</b></p>



**Dear Participants!**

The Powerpoint slides of the speakers, the conference folder and event photos can be found at [www.abif.at](http://www.abif.at) under the menu item "Events". If you are interested in additional information about the Job Broker Project, the learning materials or if you want to become part of the Job Broker network, please visit the project website under: <http://www.projectsgallery.eu/job-broker/home-3/>

**Thank you for coming!**